



Easy, Reliable, Powerful

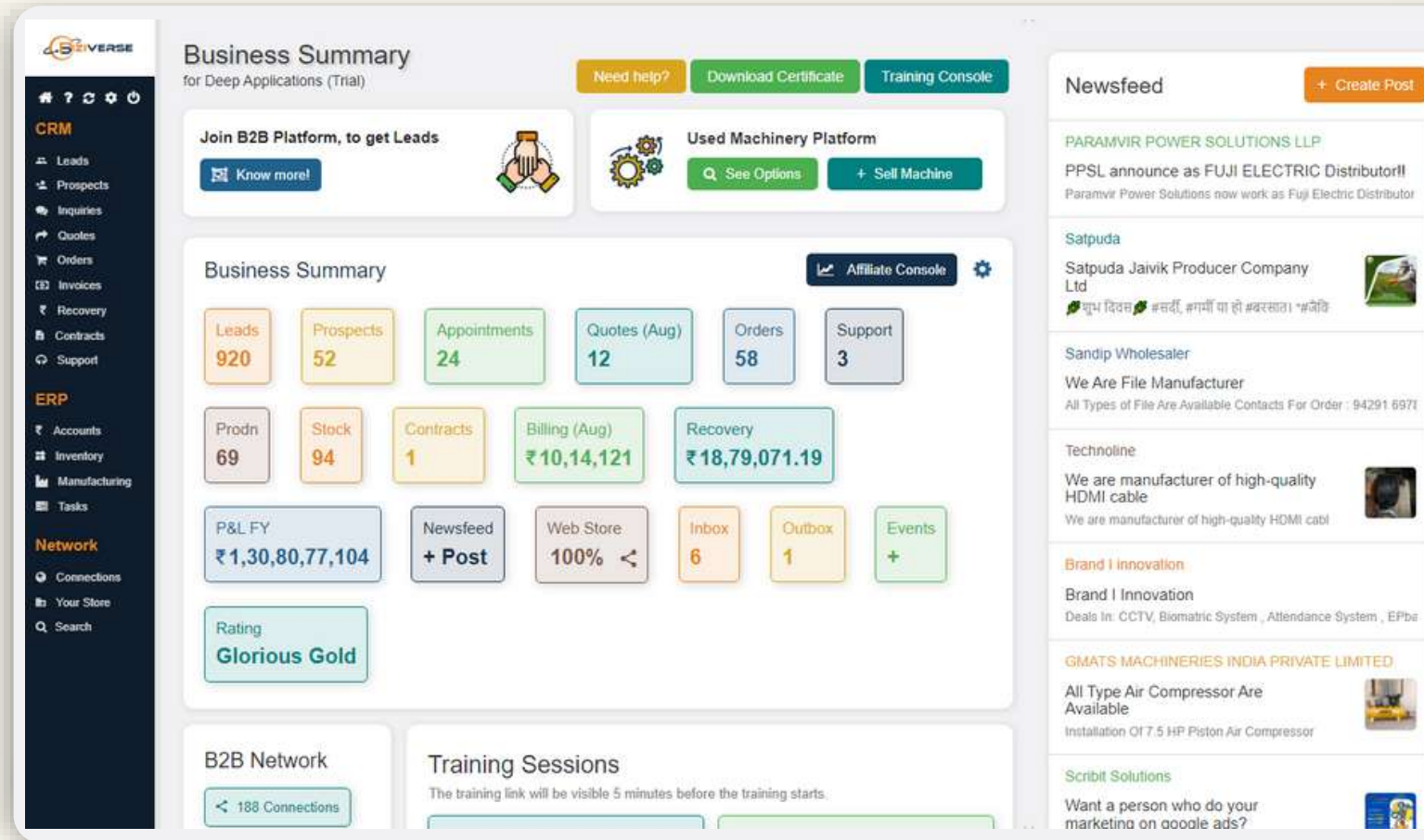
ERP + CRM

Trusted by 18,000+ MSMEs



Business Dashboard

Monitor Key Numbers - Anytime, Anywhere!



✓ 7-Day Support

✓ Online Training

Import & Qualify Leads

Import from IndiaMART, Meta, JustDial, TradeIndia, Excel, Web (API)

↙ Import

Import Leads

From Excel

Download Template

Upload Excel



From Platforms

IndiaMART

TradeIndia

JustDial

Facebook

Vihaan General Store

Mr. Vihaan Sharma

9898363366

vihaansharma@gmail.com

Active

Indiamart

Other Contacts

Since 07-Aug

Deep Patel



Needs

CRM Software for Digital Marketing

Notes

10 People in team - Using Excel, Wants to Organize the data better, track interaction History

Last Interaction

Demo Done - will review the video and Buy

Raw Leads

Active

Fin Year

2023-2024

Select all Leads

Select Source

Select Executive

All Appointments

Filter Product

No Appointments Set - 1

	Customer	Source	Since	POC	Last Talk	Next
<input type="checkbox"/>	☆ Vihaan General Store / Mr. Vihaan Sharma	Indiamart	Today	Deep Patel	Today	Tomorrow (11:00 AM)
<input type="checkbox"/>	☆ Ms. Anjali Patel	Indiamart	20-Apr	Sahil Patel	20-Apr	-

✓ Contact Leads by Whatsapp, Call, Email

✓ Analyze Sources, Track Interactions, Convert to Prospects

Monitor Serious Prospects

+ Enter Prospect

✓ Set up your own Stages

Sales Funnel Stages

×

Interested

Discussion

Quotation

Follow-Up

Order

✓ Save

✓ Track Prospects at each Stage

✓ Analyze Sources, Status, Loss Reasons

Track Prospects till Conversion

The screenshot displays a CRM profile for **PALAK PRAJAPATI**. At the top, a header bar includes fields for age (70), company (IndiaMart), value (₹ 1,00,000), acquisition date (Since 16-May), current stage (Follow-Up), and contact person (PALAK PRAJAPATI). A secondary bar shows 'Other Contacts' (Nitin Rohra) and a prominent orange button labeled 'Convert to Customer'. The main content area is divided into sections: 'Requirements & Background' (noted as 'Needs trial pack first'), 'Interactions' (a log of calls and transfers), and 'Next Action' (a scheduled demo). Callout boxes provide detailed views of the 'Last Interaction' and the 'Next Action' details.

Requirements & Background ✎
Needs trial pack first

Last Interaction
Last called 1st August @ 11 AM
CHIRAG @ Today 03:55 PM
+ 📢 ?

Next Action
Connect for Demo @ 3 PM
Nitin Rohra @ 09-Aug 11:00 AM (After 1 day)
✎ 🗑

Interactions
CHIRAG 07-Aug 03:59 PM
Transferred to Nitin Rohra
CHIRAG 07-Aug 03:55 PM
Last called 1st August @ 11 AM
05-Aug 12:23 PM
15-Jul

Convert to Customer

✓ Review Interaction History

✓ Manage Appointments for Next Follow-up

Send Quotations, Get Responses

✓ Follow-up for Response

✓ Create fresh or
Use a Saved
Template

Create New Quotation

Saved Template

Absolute Sky Trades

PROS36234

Not Expired

Created on 02-Aug

Absolute Sky

Valid till 02-Aug

Pre-Tax ₹ 1,50,000.00

Amount ₹ 1,59,000.00



Edit



Delete



Revise



Invoice



PDF



WhatsApp



Email



Print



Order

Quotation from

ElectroB2B

andhinagar, GJ

Download Quote



Quotation Detail

No.: PR334

Date: 02-Aug

Amt: ₹ 15,900.00

Due: 02-Aug

GST: 29AACCF2465K17

Respond to Quote

☐ Accept & Place Order

☒ Request Change

What changes would you like us to make?

☐ Price

☒ Quantity

☐ Product

☐ Delivery

Need 5 set LED light instead of 3.

Request Change

Powered by [Biziverse.com](https://biziverse.com)

✓ Share by Email & Whatsapp

Smartify Orders

✓ Acknowledge Order Confirmation

✓ Update Status

✓ Send Status Updates

✓ Notify on
Completion /
Dispatch

Track Order

Order for Solar Water Heater

Dear Mr. Dhaval Maheshwari,

Your Order for Solar Water Heater has been dispatched.
(Est. by: 20-Oct-22).

You can track status of the same on Biziverse.

Thank you,

Ranjan Gurjar
Globus Clothing

Orders		Table View	Commitment View	Pending	Search	+ Add	+ Delivery	Filter	Print	Share	Refresh
Overdue											
Biziverse Premium Subscription (Silver) (60)											
BG Enterprise (#60)											
₹ 400											
In Process											
31-Jan											
2 no.s											
1 no.s											
1 no.s											
HCL (64)											
Billing Address Multiple line 1 (#64)											
₹ 75,250											
In Process											
26-Apr											
150.5 kg											
150.5 kg											
kg											
Edible Oil (64)											
Billing Address Multiple line 1 (#64)											
₹ 53,250											
In Process											
20-May											
213 kg											
13 kg											
200.000 kg											
Today											
Edible Oil (66)											
Dharmik Enterprise (#66)											
₹ 1,250											
In Process											
Today											
5 ml											
Edible Oil (67)											
Bhagyaaraj Pvt. Ltd. (#67)											
₹ 2,500											
In Process											
Today											
10 ml											
Oil-M (68)											
Divyansu Solutions (#68)											
₹ 11,250											
In Process											
Today											
45 455											
45 455											
455											
Tomorrow											
HCL (69)											
Superex Chemical (#69)											
₹ 7,00,000											
In Process											
Tomorrow											
1000 ml											
1000 ml											
ml											
HCL (70)											
Bhagyaaraj Pvt. Ltd. (#70)											
₹ 7,50,000											
In Process											
Tomorrow											
1500 kg											
1500 kg											
kg											
Edible Oil (71)											
Ranjan Pvt. Ltd. (#71)											
₹ 10,50,000											
In Process											
Tomorrow											
1500 ml											
1500 ml											
ml											
This Week											
Edible Oil (66)											
Edible Oil (67)											

Status Update

Mon Traders Pvt. Ltd
One Plus 7T

Order No: 6 Due on: 21-Jul Qty: 1 no.s Total: ₹ 45,200.00 Executive: Deep Patel

Current Status :

Packed

+ Add Note

(Suggested : WIP, Query, Packed, Cancelled, Done)

Update Customer : ☒ By Email

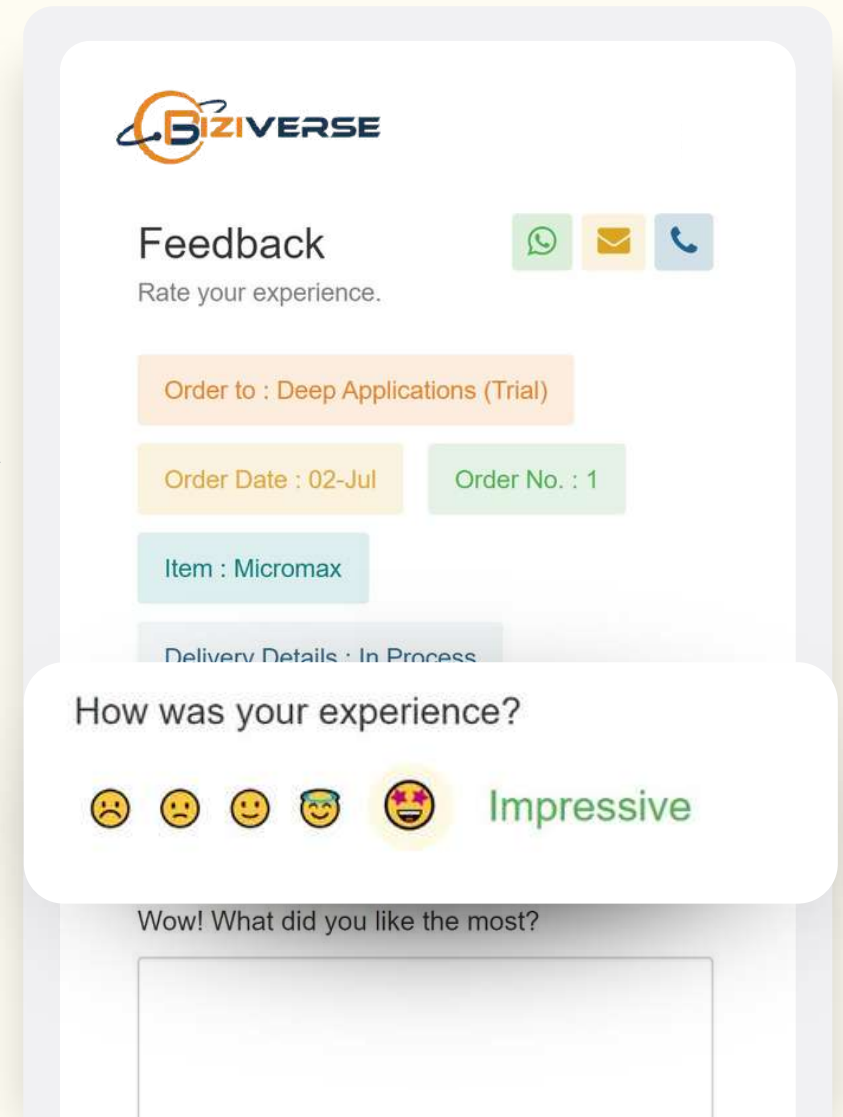
☒ By WhatsApp

Delight Customers & Get Feedback

✓ Enable Customers to Track Status



✓ Request Feedback on Order Completion

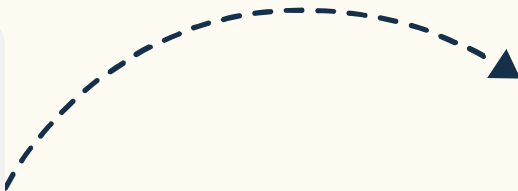


Generate Invoice Easily

Create New Invoice

Saved Template

✓ Create fresh Invoice or Use a Saved Template



Create Invoice

Party Invoice Cash Invoice Back Save

Customer: Dhaval Enterprise Pvt. Ltd. + New

Mr. Bhagwan (Gadhi) 561 08-Aug-23 08-Aug-23

ERP Subscription 4 08-Aug-22

Against Order #976

Express Deliver By FedEx
Tracking No. FE20230102057278
Note: Fragile tag will be applied

Billing Address: 1, Thatel Cross Road (Gujarat, Gandhinagar)

Shipping Address: Same as Billing address

Add Item by scanning barcode: Scan Barcode + Add Item

No.	Item & Description	HSN/SAC	Qty	Unit	Rate (₹)	Discount (₹)	Taxable (₹)	CGST (₹)	SGST (₹)	Amt (₹)
1	Computer Computer Rental Service Annual Computer Rental service for desktop computer service. Configuration: Corei7-12345T processor, 16 GB RAM, 64-bit operating system, x64-based processor OS. Windows 11 professional single language	997315	17	no s	2,30,450.00	0.00	39,17,650.00	3,52,588.50	3,52,588.50	46,22,827.00

+ Add Another Item + Add Extra Charge + Add Discount

Bank Details: HDFC Bank Ltd. (50200050904520)

Total Amount Before Tax: ₹ 39,17,650.00
Add CGST: ₹ 3,52,588.50
Add SGST: ₹ 3,52,588.50
Tax Amount: ₹ 7,05,177.00
Total: ₹ 46,22,827.00
Grand Total: ₹ 46,22,827.00

Dhaval Enterprise

558

Created on 04-May Dhaval Prajapati Expected on 04-May

Pre-Tax ₹ 5,990.00 Amount ₹ 5,990.00 Paid

Total Receivable ₹ 77,000.00



Edit



Delete



PDF



WhatsApp



Email



Print

✓ B2B with GST



Print & Share GST Invoices

✓ B2B GST Billing

✓ B2C POS Billing


Parth enterprise
GSTIN : 24AAACC4175D1Z4

INVOICE

Invoice No. : 2529
Date : 08-Oct-2022
Billed to : Mr. Aman Patel

Item	Qty	HSN	Rate	Sub-total
			HSN%	Tax
1) 48volt 30ah	1 pcs	02	100.00 18%	100.00 18.00
2) AUDI Q7 PAINT	10 no.s	142568	1,500.00 5%	15,000.00 750.00
3) CHEWLA	1 kg	0030	500.00 12%	500.00 60.00
4) Cotton	2 no.s	984858	200.00 0%	400.00 0.00
5) Face wash Ponds Women	1 pcs	9032	210.00 18%	210.00 37.80
6) Frash air fan	1 no.s	012	4,000.00 18%	4,000.00 720.00
7) Lenovo	1 pcs	10	35,000.00 18%	35,000.00 6,300.00
8) Ring	1 no.s	21521	20,000.00 18%	20,000.00 3,600.00

2/24/23, 12:35 PM Invoice - Biziverse



VP Industries
Add :- VP Indu, Gidc Sector 25
behind ot circle.
Pin No :- 382620
Website :- www.vpindus.co.in
Mo :- 9898988898

TAX INVOICE

Original / Duplicate / Triplicate
Invoice No. : **31498**
Date : 24-Feb-2023

GSTIN : 244944113363415

Billing Address		Shipping Address	
Mr. Aatish Mehta Aatish Enterprise Gandhinagar, GIDC Sector 25, Gujarat - 382026 GSTIN : 24ADSDSS454514A Phone : 9521156454 Email : aatish@gmail.com		Mr. Aatish Mehta Aatish Enterprise Gandhinagar, GIDC Sector 25, Gujarat - 382026 GSTIN : 24ADSDSS454514A Phone : 9521156454 Email : aatish@gmail.com	

No.	Item & Description	Item Code	HSN / SAC	Qty	Unit	Rate (\$)	Less: Discount	Taxable (\$)	IGST	Amount (\$)
1	10 amp MCB MCB is an automatically operated electrical switch. Miniature circuit breakers are intended to prevent damage to an electrical circuit as a result of excess current. They are designed to trip during an overload or short circuit to protect against electrical faults and equipment failure.	123	150222	3	pcs	356.0000	21.36	1,046.64	18.00%	1,235.04

Bank Details :	Total Invoice Amount in Words :	Total Amount before Tax (\$)	1,046.64
Bank Name : HDFC Bank Branch : Sector 16 Account No. : 230371414744441 IFSC : HDFC21233	Dollars One Thousand Two Hundred Thirty Five and Cents Four only	Add IGST (\$)	188.40
		Grand Total (\$)	1,235.04

Terms & Conditions :

- 50% advance
- 1 year warranty

Simplify Payment Recovery

✓ Send System-Generated Reminders

Recovery

Search

+ Enter Customer

Update Amounts

Total Receivables : ₹ 18,79,071.19

Show only non-zero

Customer	Amount	Reminder	Internal Notes
<input type="checkbox"/> Aditya Enterprises / Aditya Enterprises	8,82,372.20	-	-
<input type="checkbox"/> Biziverse Pvt. Ltd. / Vijay Parmar	3,96,863.60	-	-
<input type="checkbox"/> Nilam Enterprise / Nilam Shah	2,49,081.90	10-Sep-22	-
<input type="checkbox"/> SAMAD BHAI MANSURI	59,718.00	Yesterday	-
<input type="checkbox"/> Amity Traders & Stationers / Amity Traders	54,600.00	-	-
<input type="checkbox"/> Address Line multiple time / Patel	50,368.40	05-Aug	-
<input type="checkbox"/> Margi Technologies / Margi Patel	29,000.00	03-Feb-21	In Process
<input type="checkbox"/> Stark Industries / Tony Stark	22,745.00	-	-
<input type="checkbox"/> Vihaan Enterprise / Vihaan	21,800.00	Today	-
<input type="checkbox"/> Bhoomi	21,299.00	-	-

Remind Receive

✓ Monitor Recovery Efforts by Your Team

Receive payment from
Vaibhavi Global Trading

Payment Received : ₹ 64553 (Remaining : ₹ 85838.4)

☒ Send Thank you note

Thank you for payment of ₹ 64,553 to Margi Technologies.

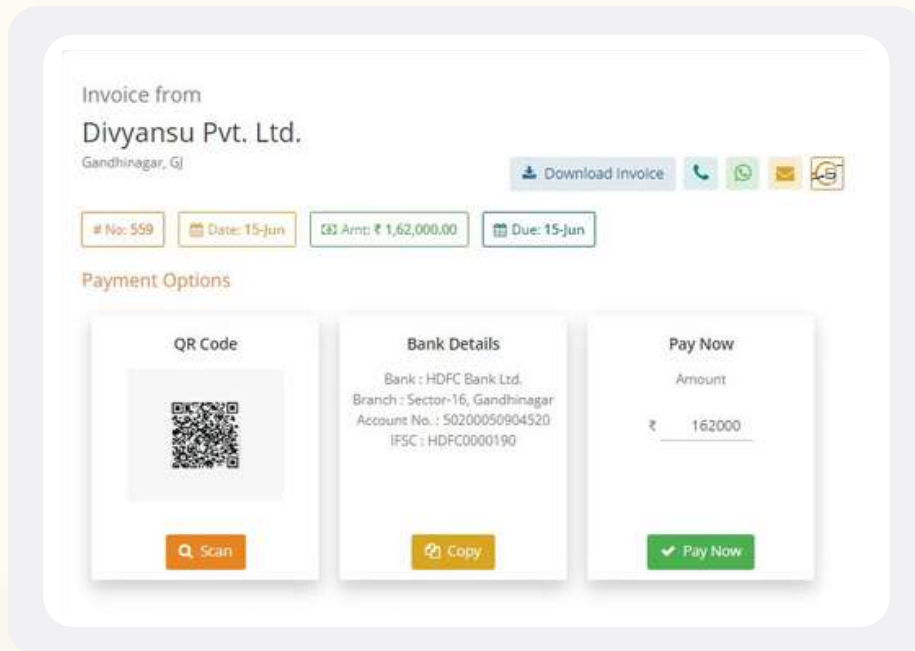
Update Invoice Status

Invoice No.	Date	Status	Pending Amt (₹)
368	04-Apr	Unpaid	12,391.40
369	13-Jul	Unpaid	1,38,000.00

✓ Track Bill-wise Pending Amounts

Collect & Acknowledge Payment

✓ Link to RazorPay Payment Gateway




Invoice from
Divyansu Pvt. Ltd.
Gandhinagar, GJ

[Download Invoice](#) [WhatsApp](#) [Email](#) [Share](#)

No: 559 Date: 15-Jun Amt: ₹ 1,62,000.00 Due: 15-Jun

Payment Options

QR Code	Bank Details	Pay Now
 Scan	Bank : HDFC Bank Ltd. Branch : Sector-16, Gandhinagar Account No. : 50200050904520 IFSC : HDFC0000190 Copy	Amount ₹ 162000 Pay Now

Thank you!

Payment Received

Thank you for payment of Rs. 500 to
Bhoomi Infosystems.

Thank you,
Vijay Radadiya
Megha Technologies Ltd.
9123456780

✓ Send a nice Thank You Note! :)

Win Smiles with Quick Support

✓ Manage After-Sale Support Tickets

Support Tickets

Ticket received from your customers.

PendingProcessed😊📈🔄📈

Laptop_Lenovo

Deep Applications (#TKT/08/03/2021)

✅❌✎🔄 Status: In Process ✎🖨

📄

Laptop_Samsung

Abhishek Engineering(#TKT/08/03/2022)

✅❌✎🔄 Status: In Process ✎🖨

📄

Laptop_Lenovo

Shah Institute(#TKT/08/03/2023)

✓ Send Status Update Alerts

Ticket for Panel Repair

Dear Ms. Devangi Gajjar,

Thank you for your ticket for Panel Repair (Est. by: 16-Feb-22).

You can track status of the same on Biziverse.

Thank you,

Ekta Shah
Peach

Track Ticket

✓ Request Feedback on Completion

Track & Manage Contracts

Contracts

Active **Inactive**

Q Search Renewals: 12 Months + Add

<input type="checkbox"/> Abhay Gupta Cable TV package	₹ 20,17,798.83	₹ 2,832	₹ 2,832	31-Aug
<input type="checkbox"/> BIZIVERSE RO Water Purifier Parts Change	₹ 6,417	₹ 1,500	₹ 1,500	31-Dec
<input type="checkbox"/> Jagruti Enterprise Bike Insurance	₹ 5,00,000	₹ 5,000	₹ 5,000	01-Feb-24
<input type="checkbox"/> Jagruti Enterprise E waste Management	₹ 5,00,000	₹ 50,000	₹ 50,000	29-Feb-24

Renewals Next Month
0 (₹ 0)

✓ Send Reminders for Renewal

Set Reminder

✓ Track Current & Expiring Contracts, AMCs, Subscriptions

Active **Inactive**

Q Search Renewals: This Month

<input type="checkbox"/> Dhaval Enterprise ERP Subscription	₹ 77,000	₹ 2,000	₹ 1,500	21-Aug
<input checked="" type="checkbox"/> Divyansu Solutions ERP & CRM Subscription	₹ 0	₹ 3,500	₹ 2,000	23-Aug

Edit Cancel Remind Renew

Accounts - Numbers at your Fingertips

✓ Manage & Monitor from Mobile & Desktop

+ Enter Voucher

Accounts

FY 2023-2024 + Enter Voucher Purchases Sales

Groups & Ledgers

☐ Hide zeroes

Current Assets	36,05,02,113.95 Db
Fixed Assets	7,43,12,852.65 Db
Equity	6,87,66,3
Long Term Liabilities	2,87,,66,3
Short Term Liabilities	1,62,64,0
Direct Income	1,71,09,5
Indirect Income	4,23,06,1
Sales	24,5
Direct Expense	35,99,99,3
Indirect Expense	1,55,9
Purchase	351200.52 Db

Training Materials

Favourite Ledgers

Click ☆ next to the name of a ledger to mark it as favourite.

Find Ledger

Quick Access

Balance Sheet	Profit & Loss
GST Ledgers	Purchase Orders
Credit Notes	Debit Notes
Purchases	Sales

Accounts

← Back

FY 2023-2024 + Enter Voucher

Quick Access

Balance Sheet	Profit & Loss
GST Ledgers	Purchase Orders
Credit Notes	Debit Notes
Purchases	Sales

Groups & Ledgers

☐ Hide zeroes

Current Assets	14,53,60,635.29 Cr
Fixed Assets	1,000.00 Db
Equity	9,40,000.00 Cr
Long Term Liabilities	1,97,269.00 Cr
Short Term Liabilities	3,04,100.00 Db
Direct Income	1,67,900.00 Cr
Indirect Income	1,09,290.00 Cr
Sales	2,15,850.00 Cr
Direct Expense	6,124.20 Cr
Indirect Expense	13,50,936.12 Cr
Purchase	0.00 Db

Training Materials

Easy & Friendly Accounting

Bank Reconciliation

ICICI bank 03-Jan-21 to 09-Aug-23

₹ 0.00 Db

Voucher Date	Voucher No.	Payment Mode	Payment Ref.	Ledger	Credit	Debit	Balance	Recon. Date
06-Jun	35	UPI	-	Abhishek Pvt Ltd	0.00	2,000.00	-	
12-Jun	8	-	-	Abhishek Pvt Ltd	20,000.00	0.00	-	
13-Jun	40	RTGS	-	Abhishek Pvt Ltd	0.00	5,000.00	-	
14-Jun	41	NEFT	-	Abhishek Pvt Ltd	0.00	20,000.00	-	
15-Jun	42	UPI	-	Abhishek Pvt Ltd	20,000.00	0.00	-	
16-Jun	43	UPI	-	Abhishek Pvt Ltd	0.00	30,000.00	-	
19-Jun	44	UPI	-	Abhishek Pvt Ltd	0.00	20,000.00	-	
20-Jun	45	UPI	-	Abhishek Pvt Ltd	30,000.00	0.00	-	
21-Jun	46	UPI	-	Abhishek Pvt Ltd	0.00	20,000.00	-	
22-Jun	48	UPI	-	Abhishek Pvt Ltd	0.00	20,000.00	-	

Items per page: 10 1 - 10 of 21

₹ 0.00 Db

✓ Reconcile Bank Ledger

Balance Sheet

☐ Expand all FY 2023-2024

Liabilities & Equity		Assets	
Profit & Loss A/c	₹36,06,52,403.95 Cr	Current Assets	₹36,05,02,113.95 Db
Opening Balance	₹4,99,943.35 Cr	Stock	₹1,58,290.00 Db
Current Period	₹38,01,55,460.60 Cr		
Total	₹74,08,478,064.55 Cr	Total	₹74,08,478,064.55 Db

Accounts Reports

Accounts Indicators

Balance Sheet	Profit & Loss	Trial Balance
Know your Assets & Liabilities	Track your income levels	Get a quick overview

GST Reports

Sales Summary	HSN Analysis	GST Lists	GSTR 3B Calculation
Monthly summary of B2B, B2CS, B2CL sales	Classification of monthly sales	Quick access to sales & purchases	Summarize sales and purchases
GSTR 2A Reconciliation	B2B Sales Summary	B2CS Sales Summary	B2CL Sales Summary
Reconciliation of input credit claimed against shown by suppliers	Summary of Monthly B2B Sales	Summary of Monthly B2C (Small) Sales	Summary of Monthly B2C (Large) Sales

Sales Reports

Purchase Sales Summary	Daily Sales Summary
Summary of Daily Purchase	Summary of Daily Sales

✓ Monitor Key Reports

Purchase Efficiently

✓ Send Purchase Orders & Reminders

✓ Enter Supplier Invoices

+ Create Purchase Order

View Order

PO Reminder

Dear, Mr. Abhishek Parmar
Gentle Reminder - Your PO #P04 is
overdue on 28-Jan-23

Kindly update the status of the order by
clicking the button below.

Thank you,

Supplier Invoices

Search

This Month

Last Month

Fin Year

2023-2024

Other

Pre-Tax ₹ 1,40,401.00

Total ₹ 1,44,003.22

Global Enterprise	₹ 23,777.00
#GJ/GE/545/2023	01-Feb
Pragati Enterprise	₹ 6,000.00
#HUL-22-23-763	02-Feb
Jio Platforms Limited	₹ 2,360.48
#C24E222300026421	01-Feb
Reliance Jio Infocomm Limited	₹ 3,540.70
#C24E222300168563	01-Feb
Harshal Electronics	₹ 3,750.00
#HE/22-23/15232	07-Feb
Printech Refilling & Consumable	₹ 27,000.00
#GST-557	01-Feb
Chandan IT Consultants	₹ 33,040.00
#2022-23/Feb/015	07-Feb

Smartify Inventory

✓ Low Quantity Highlighted

Inventory

AllProductsMaterialsSparesAs

Issue

Receive

Add Item

Item	Code	Category	Qty	Rate	Value		
Muster Cake	■ Cake	other / Other	0 no.s	₹ 50.00	₹ 0.00		
Ballpen	■ Ballpen	Food / Stationaries	467 no.s	₹ 9.00	₹ 4,203.00		
book1	■ book1	Chemical / Acid	0 no.s	₹ 1.00	₹ 0.00		
Edible Oil	■ Edible Oil	Food / Oil	203.000 kg	₹ 200.00	₹ 40,600.00		
HCL	■ HCL01	Chemical / Acid	150.500 kg	₹ 500.00	₹ 75,250.00		
Masala Waffer	■ Waffer	Food / waffer	554 no.s	₹ 9.00	₹ 4,986.00		
Muster Cake	■ 0001	Food / Oil	5.000 kg	₹ 50.00	₹ 250.00		
new test mobile	■ new test mobile	Chemical / Acid	200 no.s	₹ 0.00	₹ 0.00		
Oil-M	■ 9920	Food / Oil	100 no.s	₹ 250.00	₹ 25,000.00		
vivo T1	■ vivo T1	Electronics / Mobiles	1 no.s	₹ 1.00	₹ 1.00		

Items per page: 10

1 – 10 of 13

< >

Update Stock of 20 W White Led Light

Stores

Finishing Good35 no.s

Main Store79 no.s

Raw Material0 no.s

✓ Manage Multiple Store Locations

✓ Monitor Stock Status

Define BOM & Product Details

Enter Item ⚙️ ✓ Save ×

Name: Macrame Wall Piece Code: Macrame Wall Piece
Prev. Code: Cape*

Category: Stationaries Sub-Category: Home Qty: 80.00 Unit: in Store: Main Store

☒ Products ☐ Materials ☐ Spares ☐ Assemblies ☒ Internal Manufacturing ☐ Purchase

Std Cost: 4500 / in Purch Cost: 4500 / in

Description (will be suggested in documents like invoices, orders, etc.) Internal Note

HSN/SAC: 121123 GST: (18 %) Min Stock: 37 in Lead Time: 5 d

Enter Tag: Macrame

✓ Save

✓ Bill of Materials (BOM)

Agri machine (BUILDING / flat) ×

Basic Details ✎

☒ Agri machine

Stock 0 no.s Lead Time 0 days Std Cost ₹ 150 Std Price ₹ 150

Production Stages ✎

PACKING

Testing

Bill of Materials (8) ✎ 🗑

(Total Cost : 970.00)

25 MM PATTI NIKIL	1 no.s
APPLE	2.000 kg
APPLE 2	3.000 kg
BATTERY	4 no.s
24 CARRET GOLD CHAIN	no.s
Agri machine	no.s
Circle size - dia 260 mm x 45 mm (T)	no.s
display	no.s

✓ Easy Entry

Transact & Track

Inventory Reports [Return to Inventory](#)

History & Logs

Dispatch History Summary of dispatch transactions for a selected period	Issue History Summary of material issue transactions for a selected period	Production History Summary of production transactions for a selected period	Store Transfer History Summary of store transfer transactions for a selected period
Inward History Summary of material inward transactions for a selected period	Return History Summary of material return transactions for a selected period	Item Transactions Log Summary of material all item transactions for a selected period	Consolidated Stock Transactions Integrated report for transaction-wise totals, available summarized (in/out) or detailed
Purchase Report Summary of material all Purchase transactions for a selected period	Material Availability Verification of availability of materials for production of selected products	Non-Moving Stocks	

✓ Monitor Trends

Receive Items ×

Purchase Inward (GRN)
Receive from User
Receive from Production
Receive Unused

Issue Items ×

Dispatch
Issue to User
Issue for Production
Transfer to Other Store

✓ View Transaction Log Records

Monitor Production Work in Process

✓ Monitor Stage-wise Workload

Production Jobs

WIP 148

Overdue 13

Pending

History

FAN

Exposing

A G Digitas

499 no.s

18-Feb-23

#004

FAN

Exposing

HYDRAULIC & PNEUMATIC PTRODUCTS

2 no.s

03-Jun-21

#01/M/06/20-21

Black Button

Packaging

Jagruti Enterprise

-8 no.s

10-Apr-22

#021

LED Bulb

Printing

A N Components

0 no.s

09-Apr-21

#1

Production Jobs

WIP 17

Overdue 55

Total Jobs 55

Oldest Job WIP45

Max Workload @ Mixing2

+ Create Job

Pend

WIP No.	Product	Code	Customer	Launch	Target	Stage	Qty	Unit	A
000111	Samsung Pro 11	Samsung07	Margi Technologies	21-Mar-22	31-Jul-21	-	0	-	
1	Samsung A51	Samsung A51	India pvt ltd	24-Sep-21	25-Sep-21	Packaging	1	Box	
111	Lenovo Computer	Lenovo09	Dharmik Enterprise	18-Jan-22	18-Jan-22	Assembling	19	Pieces	
111	Ipad 6	00000002	Mahi Pvt. Ltd.	18-Jan-22	18-Jan-22	Assembling	325	Box	
111	Andoride 5	Android04	Mahi Pvt. Ltd.	18-Jan-22	18-Jan-22	Assembling	5	Box	
121212	Samsung A51	Samsung A51	Margi Technologies	21-Mar-22	21-Jul-21	Packaging	3	Box	
121213	One Plus 7T	One Plus 7T	Lenovo Pvt. Ltd.	21-Mar-22	20-Jul-21	Packaging	9	Box	
123	Lenovo Computer	Computer05	Biziverse Pvt. Ltd.	18-Jan-22	18-Jan-22	-	1	kg	
123	Tablet Pro	Tablet09	Biziverse Pvt. Ltd.	18-Jan-22	18-Jan-22	-	2	Pieces	
123	One Plus Pro	00000002	Biziverse Pvt. Ltd.	18-Jan-22	18-Jan-22	-	1	Box	

Items per page: 10

1 - 10 of 8

Training Materials

✓ Ensure Timely Completion

Production Job Details

Update Production Job

Production Target

WIP 1

Due Date 25-Sep-21 

India pvt ltd

Stage Cutting

Item Name (Code)	Planned	Rejected	Done	WIP	Unit
Samsung A51 (Samsung A51)	10 	9	0	1	Box






 Receive Finished Goods

Material Consumption (4)

 Return

 Issue



Item	Used	Plan	Available	Unit
Charging IC	50	100  	1964	kg
RAM	32	60  	62	no.s
MIC Interface	50	100  	115	no.s
Audio IC	36	105  	200	no.s

✓ Check Expected vs Actual Consumption

✓ Move WIP Jobs at each Stage

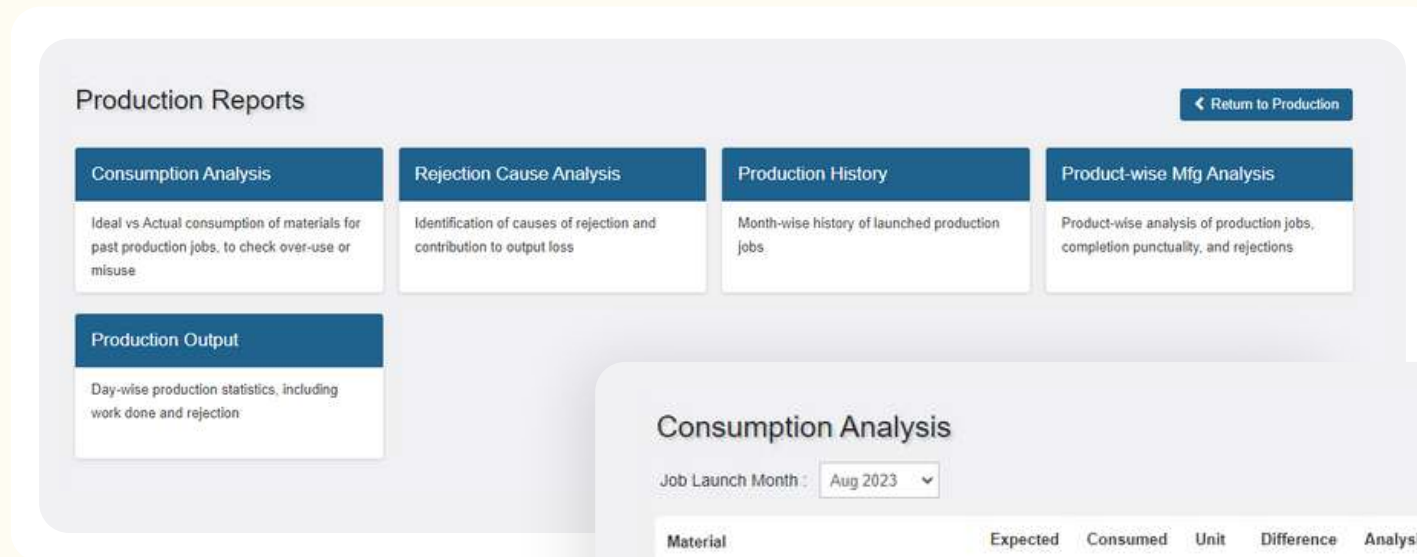
 Move

Production Stages

 Move

Stage	Date	Time	By
Progress	01-Nov-21	11:40 AM	Deep Patel
Assembling	01-Nov-21	11:41 AM	Deep Patel
WIP	25-Jan-22	11:41 AM	Deep Patel
Packaging	25-Jan-22	11:41 AM	Deep Patel

Production Reports



✓ Access
Manufacturing
History

Consumption Analysis

Job Launch Month : Aug 2023

Material	Expected	Consumed	Unit	Difference	Analysis
Blade	100	50	no.s	-50 %	Under
Circle size - dia 260 mm x 45 mm (T)	250	250	no.s	0 %	-
GOLD NUGGETS	250	51	no.s	-80 %	Under
LI-ON	130.000	110.000	kg	-15 %	Under
Liver	100	100	no.s	0 %	-
R-body	130	110	no.s	-15 %	Under
Wood	200	100	no.s	-50 %	Under

Items per page: 10 1 - 7 of 7

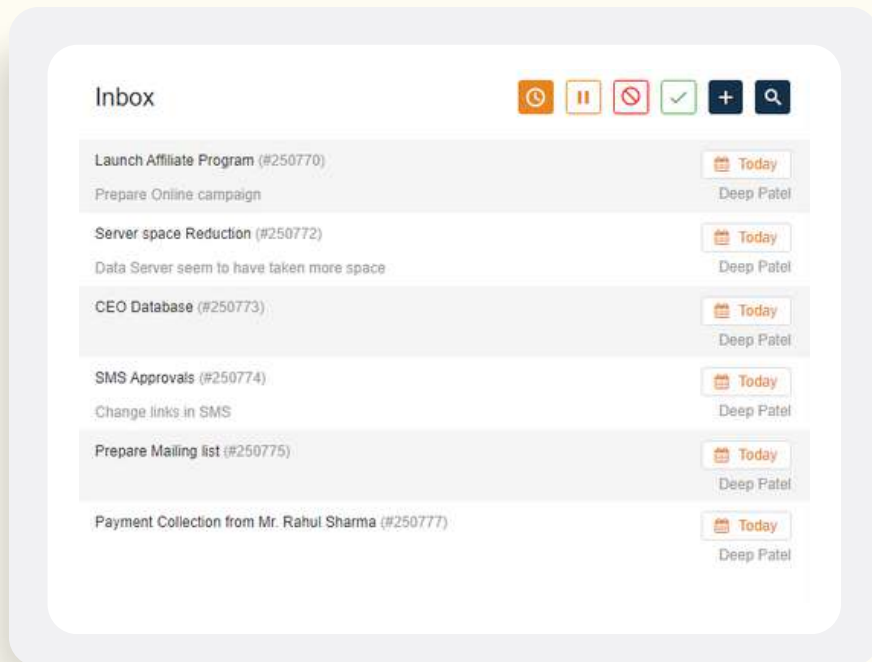
✓ Monitor Material
Consumption

✓ Analyze
Rejection
Reasons

Monitor Status of Delegated Tasks

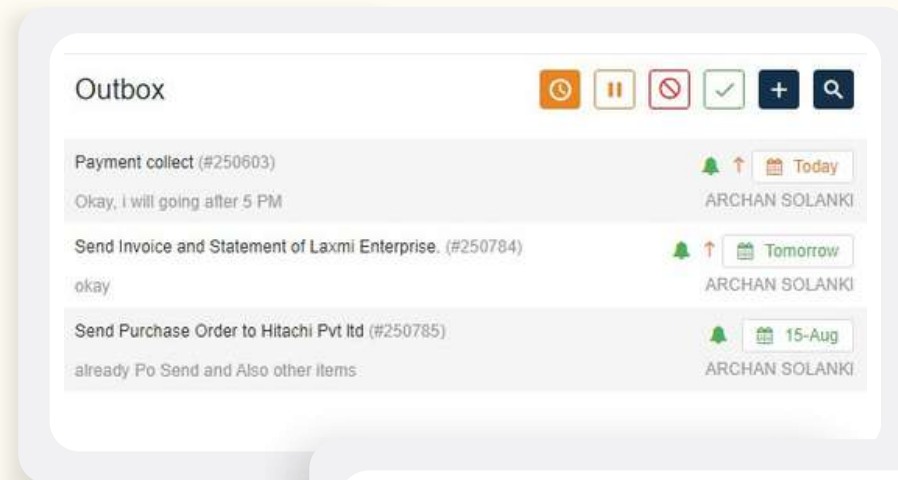
✓ Assign & Delegate Tasks

✓ Track & Complete Own Tasks



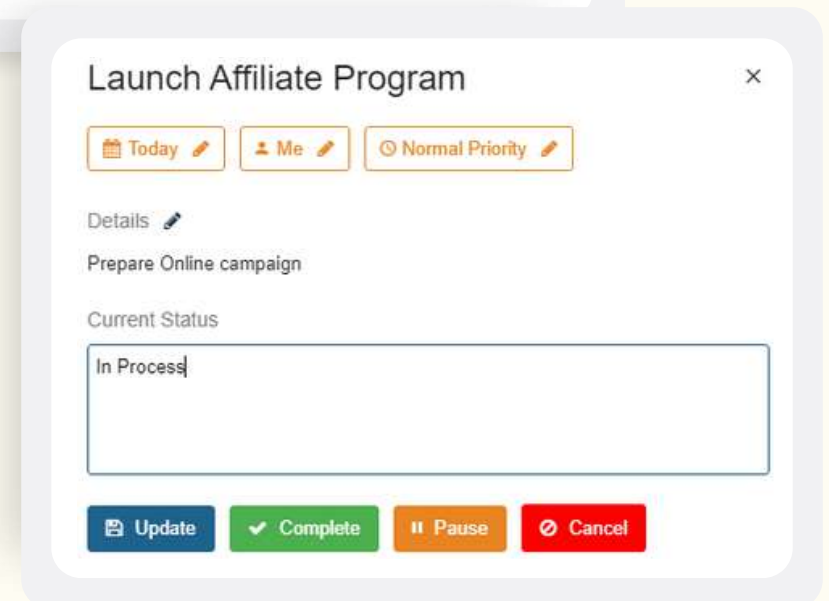
The 'Inbox' interface shows a list of tasks with their status and assignee. At the top, there are control icons: a clock, a pause, a cancel, a checkmark, a plus, and a search icon. The tasks listed are:

- Launch Affiliate Program (#250770) - Today - Deep Patel
- Prepare Online campaign - Deep Patel
- Server space Reduction (#250772) - Today - Deep Patel
- Data Server seem to have taken more space - Deep Patel
- CEO Database (#250773) - Today - Deep Patel
- SMS Approvals (#250774) - Today - Deep Patel
- Change links in SMS - Deep Patel
- Prepare Mailing list (#250775) - Today - Deep Patel
- Payment Collection from Mr. Rahul Sharma (#250777) - Today - Deep Patel



The 'Outbox' interface shows a list of tasks with their status and assignee. At the top, there are control icons: a clock, a pause, a cancel, a checkmark, a plus, and a search icon. The tasks listed are:

- Payment collect (#250603) - Today - ARCHAN SOLANKI
- Okay, I will going after 5 PM - ARCHAN SOLANKI
- Send Invoice and Statement of Laxmi Enterprise. (#250784) - Tomorrow - ARCHAN SOLANKI
- okay - ARCHAN SOLANKI
- Send Purchase Order to Hitachi Pvt ltd (#250785) - 15-Aug - ARCHAN SOLANKI
- already Po Send and Also other items - ARCHAN SOLANKI



The 'Launch Affiliate Program' task details interface shows the task name, status, and assignee. At the top, there are control icons: a clock, a pause, a cancel, a checkmark, a plus, and a search icon. The task details are:

- Task Name: Launch Affiliate Program
- Status: Today
- Assignee: Me
- Priority: Normal Priority
- Details: Prepare Online campaign
- Current Status: In Process
- Buttons: Update, Complete, Pause, Cancel

✓ Transfer / Cancel /
Reopen Tasks

Make Your Store (Website)

✓ Promote your Business

The screenshot displays the ElectroB2B website interface. At the top, it identifies the user as a "Biziverse Authorized Reseller" and shows location tags for "Live Events" in "Gandhinagar" with a "100% Done" status. A central dashboard contains icons for Leads, Orders, Billing, Support, Website, Accounts, Purchase, Inventory, Manufacturing, and Tasks. To the right, there's a "KING" logo with the tagline "YOUR TAGLINE" and a "Biziverse Partner" badge. Below this, a video player shows a "Biziverse CRM & ERP Demo" with a price tag of ₹1,920/year. A profile card for "Hitesh Makwana, Biziverse Partner" is also visible. At the bottom, there are buttons for "View Offers", "Catalog", "Website", and "Add Jobs", along with a "Products & Services" section.

The screenshot shows the Peach Technovations Pvt. Ltd. website. The header features a banner for "ActPlease" (Ticketing System for Smart Customer Service) and the company logo. The main heading is "Peach Technovations Pvt. Ltd." followed by the tagline "Easy & Powerful Enterprise Software". Key features listed include "Industry Leader", "GEZIA", and "ERP & Enterprise Software". The location "Gandhinagar, GJ" is specified. Below this, there are icons for phone, chat, email, and social media. Two prominent buttons, "Inquiry" and "Support", are displayed, along with a "Pay Now" button. A paragraph describes how Peach empowers organizations to streamline operations and enhance customer experience. A "Show more" link is provided. At the bottom, there are buttons for "Partners", "Support Videos", "We're Hiring", "View Offers", and "Catalog".

✓ Get Visitor Alerts



How to Access Support

Easy, Instant, Powerful



Powerful Support Console

✓ Online Training Sessions

Biziverse Training Center

Module Introduction

- Leads / Prospects
- Quotations
- Order Processing
- Billing & Recovery
- Support Ticketing & Contracts

Live Training Sessions

- | | |
|--|--|
| Lead Funnel ⓘ
11-Aug (Tomorrow) @ 11 AM (Hindi) | Sales Activities ⓘ
10-Aug (Today) @ 12 PM (English) |
| Accounts & Tasks
10-Aug (Today) @ 2 PM (English) | Inventory & Production
10-Aug (Today) @ 3 PM (English) |

Sessions are conducted in Hindi & English on alternate days.

 **Join Webinar**

Popular Help Videos

Leads & Prospects

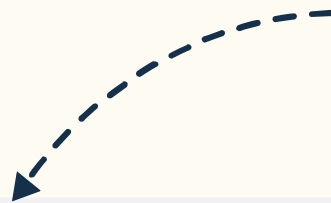
- | | | | |
|--------------------------------|------------------------------------|------------------------------|--------------------------------|
| Import Leads from Excel File | Import Leads from IndiaMart | Import Leads from TradeIndia | Import Leads from JustDial |
| Enter Leads Manually | Qualify Lead as Prospect or Reject | Enter Prospect Manually | Raw Leads Tracking & Follow-up |
| Prospects Tracking & Follow-up | Import Leads from Facebook | Filters & Pipeline Movement | |

Sales & Support

- | | | | |
|---------------------------|---------------------|------------------|---------------------|
| Quotation & PI Generation | Print Configuration | Order Monitoring | Order Status Update |
|---------------------------|---------------------|------------------|---------------------|

✓ Recorded Training Videos

Prompt Technical Support Ticketing



How can we help you? 😊

[? Help me use a feature](#) [⚠️ Facing a technical problem \(bug\)](#) [💡 Have a suggestion to make Biziverse better](#)

Which module?

[Leads](#) [Prospects](#) [Quotes](#) [Orders](#) [Invoice](#) [Recovery](#) [Contracts](#) [Support](#) [Web Store](#) [Team](#) [Accounts](#) [Inventory](#) [M](#)

What is your query?

How to upload company logo?

Please upload a screenshot to help us understand.

[📷 Upload Screenshot \(Optional\)](#)

☒ I will remain available on phone at 9428946030 in case Biziverse needs to contact me.

[✔ Submit](#)

How can we help you? 😊

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[Web Store](#) [Team](#) [Accounts](#) [Inventory](#)

[Manufacturing](#) [Tasks](#)

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[✔ Submit](#)

Help @ Every Stage



Sales Prospects

+ Enter Prospect

No Appointments Set : 5

No Interactions : 4

Missed Appointments : 33

Unassigned Prospects : 19

Leads (7)

₹ 53,500

Quotes (7)

₹ 5,92,000

Offer (7)

₹ 77,500

Follow up (8)

₹ 1,16,000

Fees (9)

₹ 57,500

Mr. Rakesh Kumar

17-May

BANKU FARM & DAIR...

BHAGALPUR, BR

₹ 5,000 26-Aug-21 28-Aug

Bahubali Enterprises / ...

Washim, MH

24-Mar 06-Feb

Class HUD / Gurwinde...

Malout, PB

₹ 5,000 03-Sep-21 07-Sep

Maa Samleswari Auto...

sambalpur, OD

18-Aug-21 19-Aug

Help Materials

Help Materials

How to create a Sales Invoice?

How to generate Invoice from a Quotation?

How to add New or Different Address in Sales Invoice?

How to create a Proforma Invoice?

How to add Suppliers Invoice / Purchase Invoice?

How to configure GST ledgers for auto entry of GST for Sale and Purchase Invoice?

Need Help

It's Our Pride & Pleasure to Delight Our Customers!



Rajesh Sharma



Awesome Affordable and
Trustworthy Platform.



Din Bandhu



Very user friendly as well as pocket friendly CRM. I am very happy using the same. If I am not able to understand any feature, I lodge a complaint and the Customer care executive contacts within a few hours. Very Impressive.
Keep up your good work Team Biziverse.



Sambhaji Patil



Fast Response. Good service. Lowest Rates than others with more
Features !! Connected with Biziverse from more than 10 Months.
Satisfied with service. Good Work Biziverse !!!



A Bit About Us



Based in
Gandhinagar,
Gujarat



Passionate Team serving
MSMEs across India

Thank you for choosing



Serving **18,000+** MSMEs

Smart Business. **Strong** India.